MILWAUKEE NUMISMATIC NEWS

<u>October 2015 – Our next regular meeting will be held Thursday, October 15, 7 PM, at Mayfair Mall community room, lower level. We will have the annual raffle drawing. Our October 4 show will be held at Serb Hall and our annual banquet is October 24 at Alioto's on N. Mayfair Rd.</u>

The Milwaukee Numismatic Society, founded in 1934, is the oldest and largest organization in Milwaukee devoted to the study of money. Meetings are held at 7:00 PM on the third Thursday of each month in the Community Room on the lower level of Mayfair Mall (W. North Avenue at N. Mayfair Road).

President:	Justin Perrault	**Vice President:**	Jim Heinrich
Secretary:	Joe Paonessa	**Treasurer:**	Lee Hartz
Sgt. at Arms:	Jeff Gaffke	**Trustee '15-'17:**	Tom Dallmann
Trustee '14-'16:	Leon Saryan	**Trustee '13-'15:**	Gary Bieringer
Librarian:	Joe Paonessa	**Newsletter editor:**	Leon Saryan

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<u>October Coins of the Month:</u> This month we have a silver-clad 1965 Kennedy half dollar, certified MS67 by PCI. A glance at the coin shows the grade to be realistic. Careful examination also shows a very slight die rotation. The starting price is just $8 for this highly desirable 50 year old encapsulated coin.

October 2015 MNS President's Message

Thank you to all of the members and everyone else that helped put on our Club's successful show at Serb Hall again this year. None of it could have been done without you, and to show our appreciation we hope that everyone who volunteered for at least three hours' time will attend the banquet for a night comprised of a free dinner and collegial fun. Please remember to contact Jim H. with your dinner request if you have not already done so.

Speaking of the banquet, it will be held at Alioto`s Restaurant again this year on October 24th with a 6:00 PM social and dinner is to be served at 6:30 PM. I have arranged for medallic art collector Thomas Garver to be our keynote speaker at the banquet. For those of you who were fortunate enough to attend the club outing to the MSOE Grohmann Museum this summer, Mr. Garver is the collector who put together that fantastic exhibit. As a retired art historian and former curator or director of several university and public art museums, Mr. Garver only recently began seriously collecting exonumia a little more than three years ago. His focus has been on medals created in the last quarter of the 19th century and into the first quarter of the 20th century, with a concentration on French and German industrial themed medals created during World War I. Mr. Garver is a fascinating collector and I think everyone in attendance at the banquet will certainly find his presentation interesting. He should have a nice selection of medals from his collection with him for private viewing by the members.

Looking ahead to the October 15th meeting, we will conduct the drawing of prizes for the raffles tickets that were sold leading up to and at our coin show. Then to round out the evening we will have an expanded night of show and tell, and in keeping with the theme I hope that many of you will bring something else of interest that you collect outside the field of numismatics.

It is that time of year again when we think of a new slate of officers to lead the Club in the coming year. Spearheading the nominations committee are Trustees Tom D., Gary B. and Leon S. It is my hope that we can have plenty of possible candidates to choose from, so please see a member of the nominating committee to get your name on the ballot. They need to present a complete slate by the November meeting date.

We have received membership applications from two individuals who had formerly been members in year's past but have decided to renew. These applications came from John Bleidorn and Kevin Foley, so please plan to vote on their acceptance at the October meeting. Again, don't forget to bring something else you collect outside the realm of numismatics. It should be a busy and fun October membership meeting.

Happy Collecting,
Justin J. Perrault
masters1122@yahoo.com
262.785.7663

Milwaukee Numismatic Society
Minutes
September 17, 2015

President Justin Perrault called the 961st meeting of the MNS to order at 7:05. There were 26 members and 2 guests in attendance. The president led the club in the pledge of allegiance. Door prizes were won by: Floyd Aprill, Bob Giese, Josh Whitehall, Henry Javorsky, Bob Burlingame, Gary Bieringer, John Bleidorn, Jeff Gaffke, Justin Perrault, Ed Fyrnys, Tom Snyder, Don Kaminski, Tom Dallmann, Lee Hartz, Steve Jacobson, Bruce Bartelt, Dave Hunsicker and Tom Ralston.

Coin of the Month – Steve Jacobson won the coin of the month, a set of 6 uncirculated 1979-1980 Susan B. Anthony dollars, with a bid of $8.00.

Treasurer's Report – Lee Hartz reported that August showed no receipts and $12.75 in disbursements for a cash flow of minus $12.75

Correspondence – We received the NOW News and Numismatist magazines. We also received a letter from Coin World indicating a new mailing address; a letter from Ray Lockwood from Central States requesting MNS sponsorship for exhibit awards and a letter from ANA offering a Gold Membership to the first 12 new members to our club.

VP Report – Jim Heinrich indicated that we are ok for programs for the rest of 2015, but we need refreshments for the month of October. Bob Burlingame volunteered for October. Additionally, Jim reminded the club of the **Annual Banquet** on October 24 at Alioto's. Please contact Jim if you are planning to attend. Thomas Garver, a medal collector who some members met at the Grohmann Museum Medal Exhibit will be our guest speaker at the Banquet.

MNS Coin Show - Tom Dallmann requested additional help for the annual coin show for October 4 at Serb Hall.

New Members – James Kubley and Paul Kromm were approved by unanimous vote as new members of MNS. John Bleidorn applied for membership and his application will be considered in October.

Sponsorship Appeal – Kevin Foley, Chairman of Central States Convention, spoke to the membership in an appeal to gain an exhibit sponsorship for their convention. Central States spends approximately $150,000 annually for educational projects and grants for numismatic research. He is looking for clubs to underwrite the cost of awards for exhibits. The cost would be $1,500 as a sponsor. The MNS Board is intending to inquire with South Shore club to see if they might be interested in co-sponsoring an exhibit.

Nominating Committee – It is time again to look for members to serve as officers for 2016. Justin appointed the Trustees the task of acting as a nomination committee.

Exhibits – Floyd Aprill shared with the club his gold medal won for his Class 14 exhibit at the ANA. Dave Hunsicker told of his adventurous trip to St. John's, Newfoundland to visit the military bases museum and the Canadian National Coin Convention where he took 1st place in the US Paper Money category. Neil Shafer brought in a large silver 1892-93 Columbian Expo medal. Tom Dallmann has now started an interest in old Roman coins and brought in two purchases from the ANA show. Jeff Gaffke attended the PGA golf tournament at Whistling Straits this year and picked up a large souvenir "coin" which included a magnetic ball marker. He also picked up a medal depicting the New Zealand sailing ship, Endeavor, which was Captain Cook's vessel. Lee Hartz shared his "Summer Storm", the first of the Canadian Mint's new series "Weather Phenomenon" (see *The Numismatist*, August 2015). He also brought in a unique Belgium Euro silver proof coin celebrating Waterloo. Leon Saryan had several discoveries he found at the ANA show. He picked up four Egyptian/Roman ancient coins, a medal celebrating Queen Victoria's 50 year reign from 1887, and a French medal from Amiens. Howard Thorpe continues his search for world-wide coins and brought in an aluminum coin from St. Pierre.

Video – The meeting was concluded with a video CD from the ANA titled "Two Cent Piece Collecting".

The meeting was adjourned at 9:03 by President Perrault.

Respectfully submitted by Jim Heinrich, VP.

MN$ 2015

Schedule

Monthly meetings in 2015 are held at 7:00 pm on the 3rd Thursday of each month in the Community Meeting Room in the lower level of Mayfair Mall. Visitors interested in numismatics are welcome.

Monthly meeting programs

Jan 15:	Officer Inductions; Photograding Flying Eagle & Indian Cents by Darrell L.
Feb 19:	Outdated/Low Value Book Dispersal
March 19:	Open
April 16:	Open
May 21:	Open
June 18:	"Spring" Auction
July 16:	Bob Burlingame "Diving Expedition Treasure Finds"
Aug 1:	Grohmann Museum Outing
Aug 20:	NO MEETING
Sept 17:	Educational Video Viewing
Oct 15:	Raffle Ticket Prize Drawing & "Other Collections" Expanded Show & Tell
Nov 19:	Autumn Auction; Election Slate
Dec 17:	Holiday Party; Officer Elections

Annual Dues

Dues for 2015 are $10. Please pay at the next meeting, or they may be mailed to MNS, PO Box 241174, Milwaukee, WI 53224. Thanks to those who have paid.

PLEASE NOTE:

MNS is a volunteer organization. We always need new and interesting programs, activities, helpers to work at events, and someone to bring refreshments for the meetings. We are also looking for ideas for club outings. MNS will reimburse refreshment expenses up to $60. To volunteer, please contact Pres. Justin Perrault at 262.785.7663 or VP Jim Heinrich at 262.796.1814. Thanks to everyone who has stepped up by volunteering their time and talent to make this club a success.

2015 Numismatic Events

October 24	Club Banquet at Alioto's 6 PM Social/6:30 PM Dinner, Thomas Garver, speaker
October 25	Nicolet Coin Club Fall Show Comfort Suites-Rock Garden 1951 Bond St., Green Bay, WI
November 1	Madison Coin Show Sheraton Hotel 706 John Nolan Drive Hours: 9-4 PM
November 7	Kenosha Coin Club Show Kenosha Union Club (9-3 PM) 3030 39th Ave.
December 6	Kenosha CC Holiday Show Kenosha Union Club (9-3 PM) 3030 39th Ave.
February 28, '16	Racine Coin Club Show
Mar 31- Apr 2, 2016	MNS/SSCC sponsored NOW show Airport Crowne Plaza 6401 S. 13th Street Noon-6; 10-6; 10-4
April 27-30	CSNS Show in Schaumburg

Refreshment Schedule

Jan:	Dave Herrewig
Feb:	Don Kaminski
Mar:	Dave H.
Apr:	Tom Dallmann
May:	Stu C.
Jun:	Howard Thorpe
Jul:	Justin P.
Aug:	N/A
Sep:	Open
Oct:	Bob B.
Nov:	Leon A.
Dec:	Holiday Party

Francis Paul Prucha, S.J.
IN MEMORIAM

18. He Dog. This Oglala Sioux, aged eighty-two, was wearing a Grant silver peace medal when he was photographed in 1920.

By Tom Casper

One of the lesser known numismatic authors in Milwaukee passed away in his sleep on July 30, 2015. Francis Paul Prucha, S.J., 94, was at Marquette University and was a Jesuit for 64 years. The death notice from August 2, 2015 Journal Sentinel said he was an outstanding Jesuit scholar and educator. He was assigned to Marquette University in 1960 and remained there for 50 years. He was a history professor, became professor emeritus and published more than 25 books. He held a doctorate in history from Harvard University. He was also a Guggenheim Fellow and a Senior Fellow of the National Endowment for the Humanities. Many of his books dealt with the American Indians and the United States Government.

In 1971 he published the book, *Indian Peace Medals in American History.* I believe that remains the standard reference on this subject. He researched the National Archives, libraries and museums to obtain information for his book and pictures of Indians wearing the medals. He thanked many people for their assistance with this book. Two of the people mentioned were Vladimir Clain-Stefenelli, R. LeGette Burrus of the Smithsonian and Henry Grunthal of the American Numismatic Society.

Quoting from his book, "Indian Peace Medals were struck by the U.S. Mint and were struck with the portraits of Presidents from Washington to Benjamin Harrison. The reverses of the medals, with their symbolic representations of peace and friendship and the advance toward civilization, are of great iconographic interest."

In 1988 I went to visit him at his residence with a copy of his book in hand. He graciously autographed it to me. I remember asking him about his collection of Indian Peace Medals. He replied that he didn't own a one. In 2007, for the ANA show in Milwaukee, I wrote a letter to him inviting him to give a presentation in the Numismatic Theater on Indian Peace Medals. He replied back that because of declining health he wouldn't be able to do that. Shown here is a photo from his book showing an Indian wearing a Peace Medal.

Rogue dealers need to clean up act

By L.A. Saryan

The point of this essay is to encourage coin dealers to treat their customers with courtesy and consideration, and to not let personal biases or frustrations intrude when engaging in numismatic transactions. Nothing in this hobby is more demoralizing than a dealer who uses insult, derision, or ridicule while attempting to make a sale.

I would like to recount a couple of recent experiences which brought this issue to the fore. To tell the story, I need to provide some background.

My collecting days began around the age of 9. As a youngster I made frequent trips to local hobby stores, always excited to add new items to my collection. My parents had no problem as long as I enlarged my collection through trades or gifts, but when it came to spending money, my dad would say "that's not collecting, that's buying." I was reminded to keep my enthusiasm for purchases under control.

Youngsters do not instinctively know how to conduct themselves in the world of adult dealers. I soon found that some dealers were friendly and willing to offer information and guidance, while others would feign insult or treat a customer rudely if he asked the wrong question. Some might offer a small discount, some did not. Gradually, I learned that negotiating a mutually agreeable price for an item is an inseparable aspect of the hobby.

Back in those days, shops were filled with young collectors, and dealers could perhaps afford to throw errant kids out of their stores. I can recall being treated with disdain by arrogant shop owners. Today, with a dearth of young and novice collectors, the rough business practices of the 1950s and 1960s ought to be a thing of the past.

Fast-forward to 2013. I have now been collecting for more than 50 years. I am a serious researcher with dozens of publications, literary awards, and exhibiting prizes to my credit. I've attended the ANA summer seminar four times, organized coin collecting clinics for scouts, and served local clubs in various capacities. I help produce a club newsletter and a scholarly numismatic journal, and have even edited a book or two. And, I have a wide circle of numismatic friends around the world with whom I communicate on a daily basis.

The first incident took place at a recent show. Maybe business was a bit slow for the Chicago dealer whose table I approached. Maybe his nerves were frazzled by the change in show venue from previous years. I inquired pleasantly about a gold bar that I spied in the dealer's case. I had seen similar bars elsewhere made of base metal with gold plating, so I asked if the bar was solid gold. The response I received was curt and uninviting—I would say rude: "Everything I have is gold," he said, "and

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if you don't think so, you can keep walking."

Is this any way to make a sale or encourage a discussion? I mentally reviewed my words to be certain that I had said nothing to offend, and followed his advice. I also noted the dealer's name and promised myself to walk past his table without stopping in the future.

Recently, I endured an even more distasteful encounter over the internet. I have a friend, a new collector, who is assembling a specialized collection of ancient coins within strict budgetary limitations. He located a coin of interest for sale on the website of a fairly prominent New York dealer, and asked me to assist. Like many ancients, this one had some issues but was rare and interesting. Listed for sale at $775 for several weeks, it was not moving.

The dealer and I were not well acquainted, so I sent him a polite e-mail, introduced myself, identified the coin in question, and offered $425 plus shipping. While admittedly this proposal was less than the dealer was seeking, in our opinion it was reasonable and an amount that my friend could afford. At least, it was a starting point for negotiation, and in the event there was interest, we were prepared to adjust our offer upward. If not, the seller could have simply ended the discussion, or countered with a slight reduction in his asking price.

I was hardly prepared for what happened next. The dealer's reaction was apoplectic. He responded to my communication with vituperation and personal attacks. In a return e-mail he impugned my numismatic integrity and credentials. Feigning offense, he stated flatly that half price offers (actually, I offered 54.8 percent) were an "insult" and that his shop was "not a bazaar," as if he never negotiated business transactions himself. Finally, he refused outright to have any further business dealings with me.

Why such outrage over a polite and honest offer? Why did the seller feel the need to get his dander up over an e-mail from someone he hardly knew? Whatever happened to the old adage that the customer is always right? If there were no interest, it would have been easy enough to reply with a "sorry, no thanks" and be done with it.

Coin collecting is a leisure pursuit engaged in by people who appreciate art and history. Successful dealers cultivate personal relationships with their clients; they impart information and convey enthusiasm for the hobby. In my experience, more than 90 percent of the sellers out there, in shops, at shows, and even on the internet, are friendly and reasonable. They are courteous, honest, helpful, and have decent interpersonal skills.

The few rogue dealers out there who treat customers (especially women and youngsters) rudely, however, are ruining the hobby for everyone else. These guys need to clean up their act or go into a different line of work.

Leon Saryan is past-president of the Milwaukee Numismatic Society.

Viewpoint is a forum for the expression of opinion on a variety of numismatic subjects. To have your opinion considered for Viewpoint, write to David C. Harper, Editor, Numismatic News, 700 E. State St., Iola, WI 54990. Send email to david.harper@fwmedia.com

Two Milwaukee area scouts show off their collections at a coin collecting merit badge clinic in Milwaukee.

Milwaukee club works with scouts

Fifty-four young boy scouts successfully completed their coin collecting merit badges at the 34th annual Boy Scout Coin Collecting merit badge clinic held in Milwaukee April 5.

The clinic, organized by the Milwaukee Numismatic Society since 1980, was held at the Clarion Hotel Conference Center in conjunction with the South Shore Coin Club annual show held April 3-5.

The four-hour Saturday morning program provides boys aged 11 to 15 with a comprehensive overview of numismatics. Topics covered include coin and paper money manufacture, coin basics and terminology, gathering and storing a coin collection, coin identification, mints and mintmarks, designer's initials, the state quarter program, coin grading, paper currency basics, and an introduction to federal banking system. Scouts also had a chance to visit the coin show bourse and have a chance to view and purchase coins and currency offered for sale by dealers.

Each scout was presented with a goody bag filled with collectable coins, tokens, and paper currency, all donated to MNS by dealers and various organizations. Special gifts were distributed for answering difficult questions. This year, donations were received from the US Mint, Greater Milwaukee Coin (Brookfield,), American Coin (Racine), Bob's Coins on Becher (West Allis), Kurt Krueger (Iola), and Shorewood Coin Shop (Shorewood). The merit badge clinic was inaugurated more than three decades ago by veteran MNS members Lee Hartz and Tom Casper, and substantially enhanced by Bruce Benoit. Principal speaker and clinic coordinator this year was MNS past-president Leon Saryan.

The success of the clinic is the result of a team effort by numerous MNS members. Stu Caddell drove the enhanced PowerPoint program with integrated video clips. Video clips from a movie feature entitled the "Money Story" demonstrated the processes used for the production of coins and paper currency. Volunteers examined the scouts' collections and graded their quizzes.

Featured speakers included Roger Lick who discussed coin grading, Dave Hunsicker who spoke about mintmarks and designer initials, and Lee Hartz who presented paper money and the Federal Reserve System. Saryan presented an introduction to coin collecting and described the state quarter program.

Other key volunteers included Peter Caddell, who helped speakers pass out the quizzes, and several test graders—Gary Bieringer, Henry Jaworsky, Betty Petrovick, Josh Whitehall, Justin Perrault, Dave Herrewig, Gary Bieringer and Pam Talmadge.

MNS is grateful for the cooperation of the South Shore Coin Club, which arranged for the meeting room at the Clarion.

For more information about the Milwaukee Numismatic Society, visit the society's website at www.milwaukeenumismaticsociety.com.

> CLUBS

Milwaukee clubs donate books

For the first time, South Shore Coin Club and the International Bank Note Society Midwest Chapter joined the Milwaukee Numismatic Society in donating books to southeastern Wisconsin libraries.

The 2014 MNS donation went to the West Bend Community Memorial Library, IBNS donated books to the North Shore Library in Glendale and SSCC to the Cudahy Family Library.

Leon Saryan, past president of the MNS and a member of all three clubs, took the lead in coordinating the three donations in Milwaukee and West Bend. Racine dealer Bill Spencer handled two additional donations in the Racine and Kenosha area.

August 2014 Numismatic book donation to the Cudahy Family Library coordinated by South Shore Coin Club (l to r): Rebecca Roepke, library Director, Dr. Leon Saryan , SSCC past vice president, and Mike McAndrews, SSCC vice president.

"Our local clubs are indebted to Central States for their generosity in sponsoring this program," said Saryan. "Every CSNS member club should take advantage of it."

The project begins with an expression of interest by the library. With assistance of Spencer, books are ordered from leading numismatic publishers (primarily Krause Publications of Iola and Whitman Publications in Atlanta) and delivered to the selected library. Paperwork confirming the donation is submitted to Ray Lockwood, CSNS Education Director, who then reimburses participating clubs up to $500 for the cost of the books. CSNS member clubs can take advantage of the program once per year.

This year, the titles donated included about 17 leading numismatic reference works. Each library received up-to-date complete sets of the KP standard catalogs covering world paper currency and world coins.